



TRANSPORT DOOR SOLUTIONS: PROVING THE WEB IS TRULY WORLD-WIDE

If you visit Euro Bus Expo this November (At the NEC Nov 1-3) take the opportunity to go along to Stand F10, and meet up with the guys from Transport Door Solutions (TDS). You might ask them about a deal they did recently, finding and delivering parts to a customer in Australia, faster and at lower cost than anything that could be sourced locally. The location at F10 is actually the Ventura Systems stand, but as TDS are Ventura's UK Agent and indeed

are partly owned by Ventura, the Dutch specialist door solutions provider, it simply makes sense for them to share the stand to meet the UK customer base at the premier UK bus & coach show. Paul Rossington, TDS Managing Director, explains what Euro Bus Expo is all about for the company. "This kind of event is very important for us because it is relatively rare that we get the chance to go out and meet many individuals that we deal

with everyday by phone or through the website. We are, inevitably, a very web-based business, and our database of all the bits and pieces that our customers might need to get or keep a bus-door working is absolutely second to none. But there is of course a real human-side to everything we do, and events like Euro Bus Expo give us the chance to meet many of our UK and European customers. Indeed there are always a lot of international visitors to the show, and the overseas markets are becoming a steadily more important area for us. "We still do a lot of business in the UK as well of course, and Euro Bus Expo gives us the chance to talk to everyone - from the key UK bus and coach manufacturers, to the smaller specialist companies who often need us to help them to work out a workable solution for their lower volume vehicle access challenges. The great thing is that, with Ventura behind us, we are recognised as a very serious player in this market, but equally, being a relatively small, agile and creative company in our own right we have the flexibility and the expertise to get involved in a lot of specialist projects. "Underlying all of this, it must be remembered, is the database of all the different components that our international customer-base need. It's that which represents the core value we bring to the market and we are constantly working to expand it and to make it easier for our customers, from far and wide, to track down what they need."

For more information:
www.transportdoorsolutions.co.uk



THE LATEST EMPLOYEE AT TRANSPORT DOOR SOLUTIONS



Say hello to Jordan Brookfield.

The most recent addition to the TDS team. Jordan has been taken on as an apprentice under the National Apprenticeship Scheme, with the specific aim of logistics support and helping improve the TDS online resources. It is one of Jordan's jobs to trawl through the database, to assist with checking that every part is indexed correctly, is correctly linked to the appropriate information, and that the image for it is clear, correct and easy to identify. He will also be heavily involved in growing our eBay shop contents which is an ever expanding sales point in this online world. "Jordan is doing a very important job for us. We have a great support team here, ready and willing to help our customers with any queries they may have, but if we can make sure that everything on our database is accurately tagged and described, and that the image of it enables an on-line customer to exactly identify the part they need, then it just makes it that much quicker for the customer to get the parts delivered, and time is often of the essence, especially when the parts are needed to get a bus back on the road." **Paul Rossington**




Looking for the right parts or need help solving a bus-door mystery?
**Transport Door Solutions:
 An Open and Shut Case**

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